



CONSULTING OPPORTUNITY

CLIENT SUCCESS CONSULTANT

#InvestBLK's Client Success Consultant (CSC) opportunity is a 5-month contract October 1, 2021 - March 31, 2022. The CSC will be the first administrative (across all projects) team member for #InvestBLK. The CSC will be expected to develop engaging, new digital content with the goal of shaping and increasing engagement that leads to new business. In addition, the CSC will develop a national prospect list and refine existing business development materials. The CSC will also develop and implement the engagement plan for #InvestBLK's Black & Empty Fund, which will invest \$10,000 into Black & BIPOC visionaries. This role is 40% business development, 40% creative content strategy, and 20% administrative.



CREATIVITY

The CSC will create and refine our digital, business development, and client relations presentation for the consultancy and philanthropy



RELATIONSHIPS

The CSC will develop client prospect lists and support #InvestBLK's business development and partnerships across the business.



COMPENSATION

This is a short-term part-time consulting opportunity. Hours will not exceed 15 per month and it is compensated at \$75 per hour.

There is potential for renewal.

ABOUT US

Led by our principal consultant, Dennis Maurice Dumpson, #InvestBLK is a consultancy that specializes in racial equity and strategy. We are supported by expertise in philanthropy, nonprofit executive leadership, government, and education. In addition, a portion of all of our profits supports Black and BIPOC leaders through our Black & Empty Fund, which support Black and BIPOC visionaries. Learn more at: www.investBLK.org.

DESIRED COMPETENCIES

- ✓ Creative Marketing
- ✓ Social Media Development
- ✓ Relationship Building
- ✓ Business Development

**DIRECT RESUMES & QUESTIONS
TO: FOUNDER@INVESTBLK.ORG
BY SEPTEMBER 12, 2021.**

PASSION AND DEEP BELIEF IN BLACK FOLK GOES A LONG WAY AT #INVESTBLK, SO WE DO NOT HAVE AN EDUCATIONAL REQUIREMENT AND "TRADITIONAL WORK EXPERIENCE" IS NOT PRIORITIZED. THIS IS REMOTE WORK (EAST COAST PREFERRED).